

IN REMEMBRANCE



We are deeply saddened to announce the passing of Cindy Harry, a longtime and dedicated team member at Kent Elastomer Products.

Cindy joined KEP in 1990 in the Sales Department and grew into a leadership role dedicated to customer service. Cindy led the Sales team for several years before deciding to return to working directly with her customers. She loved her customer contact in her most recent role as Sr. Strategic Alliance Manager.

Cindy was the face of Kent Elastomer Products to our customers, and we could not have asked for a better person to represent us. Cindy not only knew our products and processes, she understood our customers and respected them. She often said how much she loved working directly with customers every day. She was respected and beloved by co-workers and customers alike.

For those who worked with her, it was a privilege to know such a kind and talented person. For newer employees who may not have known Cindy, she was the epitome of who you would want to represent Kent Elastomer Products.

Cindy Harry was more than a colleague. She was our dear friend. Her courage, strength and grace in her long battle with cancer was an

inspiration. We will miss her more than words can say and extend our heartfelt sympathy to her family and friends.

Bob Oborn, President

LEADER VIEWS



Superior solutions and valuable partnerships define our client relationships at KEP. For medical facilities that require non-latex products, we offer many alternate products to fit their needs and give professionals peace of mind. One of these solutions is our [Free-Band® Tourniquet](#), the #1 thermoplastic elastomer brand.

KEP Free-Band® non-latex surgical tourniquet bands are an in-demand product for doctors' offices, blood banks, and hospitals nationwide. You can find KEP Free-Band® non-latex surgical tourniquet bands in IV start kits that are used for blood donations, blood tests and more.

Manufactured from a blend of thermoplastics available exclusively through KEP that exhibits physical properties similar to latex, our tourniquets offer the performance you need while meeting strict biocompatibility standards in the medical industry.

From different colors to many packaging options including reels, boxes, private labeling and more, we offer a wide variety of options for our customers. To add further value to our partnerships, KEP also provides a [Kanban just-in-time inventory system](#) to ensure our products are ready to be delivered exactly when they are needed.

What type of solutions do you need for your industry? Talk to our experts at KEP to learn about how we can manufacture the exact products you need and design the delivery schedule that works best for your business.



Service Without a Costume



This month trick-or-treaters might be making a costumed appearance at your door - and while we welcome the array of costumes this season brings, we'd rather they stay reserved for the kids and parties!

At KEP, we don't put on a costume for our customers. We're 100% genuine, 100% of the time. Our customer service professionals go above and beyond - instead of providing the basic customer service you get at other companies, we're a source for reliable feedback and hassle-free communication. This helps guide our customers towards tailored solutions based on their needs. Not the solutions that are most convenient for our business. Learn more in our [Leader Views Blog](#).

EVENTS



Upcoming Trade Shows



Catch us at the next conference! Next month, from November 13 - 16, the KEP team will be at the DEMA (Diving Equipment and Marketing Association) Show at the Orange County Convention Center in Orlando. This is the only international trade-specific event for diving, action watersports, and travel professionals. We're excited for KEP spargun tubing to be making an appearance! Learn more about this [upcoming trade show](#) and schedule a meeting with our professionals.

THIS MONTH'S KEP CHALLENGE



The last update to our process for scheduling natural rubber latex tubing production was in 2008 - but successful growth calls for continuous lean improvements. Due to the increasing demand for our natural rubber latex tubing products, we determined that our process for scheduling natural rubber latex tubing production was not as lean as it could be.

We got to work, forming a Kaizen team that would tackle this challenge. The team outlined goals for this event, including reducing overall time spent scheduling the production of our natural rubber latex tubing, error proofing the scheduling process, reducing the amount of handwritten entries involved with scheduling, and updating all documents used by the scheduler. See how our team accomplished these in our [Leader Views Blog](#).

FEATURED TEAM MEMBER



A supervisor at our Mogadore facility, Mark Saksa has been a KEP team member for a combined 11 years! Mark contributes to the success of our company by guiding and challenging team members towards successful results. Read more about Mark on our Meet the Team page and in our [Leader Views Blog](#).



Happy Anniversary to another great group of KEP team members from each of our facilities! From one year to over four decades of dedication, please join us in congratulating the following team members:

- Brenda Carrick** - Winesburg - 42 years on 10/31
- Sheryl Schrock** - Winesburg - 33 years on 10/13
- John Danes** - Kent - 32 years on 10/26
- Tammy Goolsby** - Winesburg - 22 years on 10/19
- Michael Jones** - Kent - 10 years on 10/05
- Sarah Plum** - Kent - 5 years on 10/06
- Joshua Harstine** - Winesburg - 2 years on 10/17
- Bertha Aronhalt** - Winesburg - 2 years on 10/18

Kenneth Jarvis II - Kent - 2 years on 10/19

Tara Mellott - Winesburg - 1 year on 10/08

Haven Twigg - Mogadore - 1 year on 10/22

Timothy Hawkins - Mogadore - 1 year on 10/29



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P.O. Box 668, Kent, OH 44240 | Phone: 1-800-331-4762 | Fax: 330-673-1351 | www.kentelastomer.com